INTERNATIONAL CORRESPONDENTS IN SPAIN FACING GOVERNMENT AND INFORMATION SOURCES. EVALUATION OF PROBLEMS BY ANALYTIC HIERARCHY PROCESS (AHP)

Los corresponsales internacionales en España ante el Gobierno y las fuentes: evaluación de problemas mediante proceso de análisis jerárquico (PAJ)

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Nota: Este artículo se puede leer en español en:
Abstract

Correspondents have faced significant changes in the professional model of journalism and the deterioration of the profession due to the effects of the economic crisis in the journalism sector. This article proposes an approach to this reality in Spain, and does so by trying to determine what specific factors make the tasks of correspondents more difficult within the general context of the structural weakening of journalism. The methodology Analytic Hierarchy Process (AHP) is used for this purpose. This methodology is based on the idea that the complexity inherent to an evaluative decision in which multiple factors intertwine can be resolved by quantitatively ranking them, which allows identifying what is truly influential. In this study, a panel of correspondents was interviewed with open questions about hindrances to their work, next their answers were turned into a survey which was administered to the same panel. This led us to determine the relative weight of four challenges: 1. The lack of collaboration by the Government with correspondents; 2. The difficulty in accessing sources; 3. The agenda setting due to the loss of status of correspondents; 4. The clash with Spanish culture.

Keywords
Correspondents; Spain; AHP; Analytic hierarchy process; International media; International journalism.

1. State of the situation: deterioration of the correspondent’s role

International correspondents represent an essential figure in the tradition of twentieth-century journalism. They maintain the values associated with the social responsibility of the press and their role has evolved with the impact of new technologies (Belair-Gagnon; Agur; Frisch, 2016). Johan Galtung, in the prologue to Mapping foreign correspondence in Europe (Galtung, 2014), a comprehensive study of foreign correspondents in 27 European countries, details how these accredited journalists fulfill a necessary function and provide a “unique source of information on the relevant world” (Galtung, 2014, p. XX). Hamelink (2014) expands on a complementary idea that journalism is able to reduce the pressure on speed to maintain quality. Technological developments and so-called “citizen journalism”, channeled mainly through social media, produces news with high instantaneous, calling into question the role of correspondents (Archetti, 2012).

The crisis of the press, together with the international economic crisis that began in 2008, has reduced the number and organizational means of correspondents. Over the past decade the annual reports of the journalistic profession, published by the Press Association of Madrid, has highlighted how the media has cut costs, something that had become noticeable a few years prior:

“They send fewer journalists to important events, covering information more and more with agency notes and copying from the internet” (Haubrich, 2005).

Sahagún insists that this is not just a reduction in costs, but also the disappearance of the correspondent’s role, in Cuadernos de periodistas:

“The economic difficulties have forced the media to cut the international information budget and, to many of them, to reduce correspondents. As important or more than the number of correspondents is the use made of their presence and cost in a completely different information map. With exceptions, they renounce the essence of the figure of the correspondent: knowledge of the place, own sources, a better analysis and capacity to contextualize” (Sahagún, 2013, p. 17).

All this takes place in an information ecosystem where the
internet has transformed the routines of the production of international news (Redondo, 2005; 2007) and has led the correspondents to carry out many more “desk” tasks than in previous years: searching, filtering, and managing of new digital sources (Sahagún, 2004; Nieman Foundation, 2010; Belair-Gagnon; Agur; Frisch, 2016); verification of user-generated content; and even publication in new multimedia formats. The dimension of the sources is particularly important, since the Internet allows a priori access to truly alternative voices— with little political, social, and economic relevance so far—in front of the usual spokespersons (organized and relevant) to whom the media came to get information. On the one hand, these new sources do not have the credibility or prestige of traditional sources, but they are fresh and fast; on the other, the journalist is no longer the only one capable of generating information and confronts a new competitor (Sambrook, 2010).

If the effect of the economic crisis has been very hard on the Spanish media, it has also translated into a reduction in the number of correspondents in Spain. Ramón Salaverría is the author of the most complete and updated study on the situation of foreign correspondents in the country (Salaverría, 2014). This investigation, from 2012, counted 258 correspondents accredited in Spain and distributed among a total of 202 media outlets: 89 newspapers, 49 radio and/or television channels, 40 news agencies, and 24 magazines. Salaverría compares those figures with those of five years earlier, in 2008. His study concludes that the number of international media accredited in Spain had fallen by 14% in that period, especially in the audiovisual media. In 2008, there were 235 international media with at least one correspondent in our country: 92 newspapers, 64 radio and television channels, 43 news agencies, and 36 magazines.

Correspondents have been impacted by the change in modes of work, while also adapting to the media difficulties and changes in each country. Walter Haubrich, correspondent of the Frankfurter Allgemeine Zeitung (FAZ) in Madrid for almost 40 years, a leading and decisive figure during the Transition—the head of the tribe, according to the expression coined by Manu Leguineche to refer to special envoys and correspondents—represents the value of correspondents in breaking schemes, something that contrasts with “the strong politicization of the news” in Spain (Haubrich, 2005).

Raphael Minder, current correspondent of The New York Times in Spain, has enumerated some ills of the national media, such as lack of freedom, political polarization, dependence on institutional advertising, and submission to large advertisers (Rivera, 2015). These evils could also be applied to the current Trump administration.

Contrary to what happened during the Spanish Transition, characterized by a very close relationship between foreign correspondents and political power, the situation has changed over the last few legislatures. In a letter sent to the main correspondents and political power, the situation has changed over the last few legislatures. In a letter sent to the main correspondents and political power, the situation has changed over the last few legislatures. The growing distance between the Government and correspondents has been taking place since 2004, starting with the José Luis Rodríguez Zapatero period as president, and has continued during the legislatures presided over by Mariano Rajoy. Unrest was expressed, for example, when Moncloa’s press services made it difficult in 2012 to obtain a physical space for a meeting between foreign correspondents and former judge Baltasar Garzón (Guzmán, 2012). It is, in short, a structural tendency, and not a conjunctural phenomenon linked to a specific cabinet or a specific context, although it has never reached such a level of intensity and protest by foreign correspondents as it did during the independence crisis in Catalonia, between October and December 2017 (Landaluze, 2017).

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In the field of Multicriteria decision theory, it has been shown that human beings are highly imprecise when it comes to directly establishing the weight of the criteria that determine a decision, as happens in direct allocation methods. It has been found, for example, that if the questions are repeated in another way or in another order, the decision maker returns completely different weights, which causes a huge distortion in the final decision. To avoid this problem, Saaty developed the AHP method, which is a method of indirect assignment of the values of these weights. Instead of asking the expert or decision-maker directly for the value of the weights of the criteria, a series of structured questions are asked in a much more natural and simple way to answer for a human, through peer-to-peer comparisons and from their answers the weights are calculated by a relatively complex mathematical process. This approach offers two fundamental advantages:

1) The expert assesses the importance of the criteria in a more natural way for the human brain, comparing the importance of the two criteria in two. That is, at all times the expert is only asked to compare the importance (on a predetermined qualitative scale, the scale of Saaty) of one criterion with respect to another, he is never asked for the weight directly, and in no case must he have to consider more than two criteria simultaneously. This strategy, which forms the basis of what is known as peer comparison methods, has been shown to be a much more natural and efficient way to establish the relative importance of criteria for a human being. That is, a human being offers much more precise answers when asked if one criterion is more or less important than another, instead of asking directly about the importance of each one. These pairwise comparisons are also made on a scale designed by Saaty, and limited from 1 to 9, where 1 is “equally important” and 9 is “extreme importance”.

2) This way of obtaining the weights also allows for measuring the inconsistency of the expert when responding. That is, it allows us to reliably measure whether the weights obtained correspond to the expert’s opinion on the matter in question, which allows us to substantially reduce the number of experts in the sample. When a traditional survey is used, where those weights are requested directly, the usual strategy to reduce intrinsic imprecision is to use large samples. Since the weights offered directly contain a high degree of consistency of the interviewee. The panel here is completed by interviews with six experts, in this case correspondents selected by geographical criteria and consistent with the profile of the professional in Spain.

The AHP method allows the quantification of preferences and solves the possibility of incorporating intangible and subjective aspects, and the uncertainty inherent in any decision-making process.

According to the geographical profile of correspondents in Spain: Europe (media from 21 countries), America (15 countries), and notably less representative are Asia (6 countries) and Africa (3 countries). There was no correspondent from Oceania: regarded to countries – around 35 with representation, the largest percentage of correspondents is from Germany, with 30 media and 36 accredited journalists; United States, 20 media and 48 journalists; and France, 16 media and 22 journalists (Salaverra, 2014). Correspondents were sought to come from these areas, specialize in these areas, or contribute to media in these areas (Guy Hedgecoe writes in Politico, a title of the US based in Europe, and Aiman Zoubir contributes to Al Jazeera for Al Jazeera). Also, we tried to represent:

a) the presence of male and female voices;

b) different ages (from Sandrine Morel and Aiman Zoubir, the youngest ones, to Josto Maffeo, the oldest); and

c) testimonies from different work situations (correspondents on staff such as Masako Ishibashi and journalists in autonomous or freelance situations, such as Hedgecoe).

These members made up the panel of journalists. All of them authorized us to use their identities.

- Martin Dahms (Berliner Zeitung, Frankfurter Rundschau).
- Josto Maffeo (Il Messaggero, ex).
- Masako Ishibashi (Kyodo News).
- Guy Hedgecoe (Politico, BBC, The Irish Times).
- Sandrine Morel (Le monde).
- Aiman Zoubir (Al Jazeera - South of Europe).

3. Analysis of the results

From this point forward, we will analyze the results obtained from the correspondents through the analytic hierarchy process method (AHP) and compare them with those obtained with a standard survey of direct assessment for those same experts and criteria.

Criterion 1: a lack of the Spanish Government collaboration with correspondents (censorship, no invitation to events,
Table 1. Consistency in correspondents’ responses and the relative importance they give to each criterion according to the AHP method (in percentage)

<table>
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<tbody>
<tr>
<td>Aiman Zoubir</td>
<td>81</td>
<td>27</td>
<td>61</td>
<td>6</td>
<td>6</td>
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<tr>
<td>Guy Hedgecoe</td>
<td>80</td>
<td>10</td>
<td>50</td>
<td>27</td>
<td>13</td>
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<tr>
<td>Josto Maffeo</td>
<td>100</td>
<td>25</td>
<td>25</td>
<td>25</td>
<td>25</td>
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<tr>
<td>Martin Dahms</td>
<td>95</td>
<td>38</td>
<td>49</td>
<td>8</td>
<td>5</td>
</tr>
<tr>
<td>Masako Ishibashi</td>
<td>100</td>
<td>10</td>
<td>10</td>
<td>70</td>
<td>10</td>
</tr>
<tr>
<td>Sandrine Morel</td>
<td>93</td>
<td>24</td>
<td>54</td>
<td>14</td>
<td>8</td>
</tr>
<tr>
<td>Average consistency</td>
<td>91</td>
<td>22</td>
<td>41</td>
<td>25</td>
<td>11</td>
</tr>
<tr>
<td>Corrected average</td>
<td></td>
<td>23</td>
<td>40</td>
<td>26</td>
<td>11</td>
</tr>
</tbody>
</table>

Notes:
1. For clarity, the percentages have been rounded to the unit.
2. For each correspondent, the most important criterion is marked in bold; the least important one in red.

As indicated above, one of the great advantages of the AHP method is the ability to measure the consistency in the answers of the respondent, which allows us to estimate if he/she has a clear and defined knowledge on the subject in question or, on the contrary, he/she tends toward a well-defined opinion. In this case, in column 2 of Table 1, we find the value of the consistency obtained for each of the respondents. It can be seen that all reach a minimum of 80% and that the average consistency is 91%, which allows us to conclude that the panel of experts chosen has a clear and well-formed opinion on the subject and leads us to consider that the values analyzed below are valid.

These values, with the relative importance of each one of the criteria, can be found in columns 3 to 6 of Table 1. In bold we find the most important criterion for that correspondent highlighted and in red the least important. First, it can be seen that for 4 of the 6 correspondents the most important is criterion 2 (the difficulty in accessing the sources, which is 41%). For a fifth correspondent, it is a criterion that is as important as the others. Criterion 3 and criterion 1 (decrease in the entity of correspondents and lack of government collaboration, respectively) are next in importance, although at a clear distance from the first. Both present a very similar joint assessment (25% and 22%).

On the other hand, for 5 of the 6 correspondents, the least important criterion is 4 (conditions of Spanish sociology, 11%). In short, correspondents understand that access to sources is what most hinders their task, more so than the lack of resources, time, status of the correspondents (loss of entity), or lack of government collaboration. Of all the criteria taken into account, the particularities of the Spanish culture and society are those that have only a minor impact on the work of the journalists studied.

What has a greater negative weight for the correspondents is access to sources, and when they begin to describe obstacles of the Government, their argument ultimately leads to the inaccessibility of sources.

We note that there are two very different opinions in the sample: Masako Ishibashi, which considers criterion 3 (decrease in the entity of the correspondents) the most important, and Josto Maffeo, who estimates that there is no difference in importance between any of the criteria. To analyze graphically the similarities and differences between the correspondents, a principal component analysis (PCA) was conducted, a statistical technique that allows us to reduce the dimensionality of a set of observations. The PCA consists of a linear transformation that determines a new coordinate system for the original data set. In this new coordinate system the variance of the largest size of the data set is captured on the first axis (called: first principal component), the second largest variance is the second axis, and so on. We have focused on the first two components to obtain a two-dimensional graphic: Graph 1 contains 88% of the total information, thus offering a reduced distortion.

The graph shows how the responses of the other four correspondents are quite homogeneous. They agree that criterion 2 (difficulty in accessing the sources) is the most important, although for Aiman Zoubir, Martin Dahms, and Sandrine Morel the second most important criterion is 1...
After conducting personal interviews with each correspondent with open questions, but focusing on the four criteria, the same panel was asked to assess such criteria directly, that is, as in a traditional survey, scoring from 0 to 10 each one’s importance. From these absolute valuations, Table 2 shows the relative importance granted to each criterion by each correspondent.

Table 2 shows results clearly different from those of the AHP method. In this case, the most important criterion does not turn out to be 2 (difficulty in accessing sources) but 1 (lack of government collaboration), which becomes the most important criterion for 4 of the 6 correspondents (and as a criterion as important as the others for a fifth correspondent). That is, the greatest importance has shifted from criterion 2 to 1, so that different conclusions would be obtained. The obvious question would be which of the two measures is more reliable.

AHP solves the answer to that question because it also provides a measure of consistency for each one of the participants in the panel, in this case the group of correspondents with an average of more than 90%. In the case of a direct valuation method, from 0 to 10, there is no way to measure this consistency of answers. Therefore, we can conclude that there are reasons to trust the first table and not the second. In fact, this is what usually happens: someone might think that a foreign correspondent most difficult task is dealing with the government (censorship, lack of treatment, underestimation with regard to Spanish journalists...) but in fact getting statements or clarification from sources is the most difficult, be they governmental, political parties, companies or other public or private institutions.

In the follow-up interviews conducted during the fieldwork this conclusion was confirmed: greater negative weight for the correspondents is access to sources, and when they begin to describe obstacles of the Government, their argument ultimately leads to the inaccessibility of the sources. It is interesting to note how the importance of criterion 1 is reduced, which, however, is the most referred in direct assessments. Martin Dahms does not perceive a lack of collaboration from the Spanish Government:

“I would not mind if it collaborated a little more, obviously. But ‘lack of collaboration’ is such a strong expression...”.

Josto Maffeo shares the sentiment of his German partner, but enters in the field of nuance:

“I have seen many governments. I’ve seen all of democracy. I have not had difficulty with any of the governments. Now, you have to think that there are correspondents and correspondents.”

For Masako Ishibashi, once again, an uncritical balance is appreciated:

“I know the Moncloa press, they help me a lot. There is no difficulty.”

Ishibashi’s opinion is far from Aïman Zoubir, for whom

“The interaction with the communication departments of the Government is practically null, either because

<table>
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<tr>
<th>Correspondent</th>
<th>Crit1 Government collaboration</th>
<th>Crit2 Access to sources</th>
<th>Crit3 Loss of entity</th>
<th>Crit4 Spanish sociology</th>
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<tr>
<td>Aïman Zoubir</td>
<td>44</td>
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<td>Guy Hedgecoe</td>
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<td>Josto Maffeo</td>
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<td>Sandrine Morel</td>
<td>40</td>
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<td>13</td>
<td>7</td>
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<tr>
<td>Direct valuation</td>
<td>34</td>
<td>29</td>
<td>23</td>
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Notes:
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Spain has lost weight at the level of international information or from previous experiences that have led us to the conclusion that useless effort leads to melancholy.”

Guy Hedgecoe is also critical of the Government of Rajoy:

“He has collaborated little. He is not very interested in maintaining contact with the foreign press. Of course I’ve tried to get interviews with Rajoy. Of course it will be difficult to get an interview with the President of the Government of any country. But here it has been impossible. And it’s not just with foreigners. It’s with the press in general.”

The relative consistency of these comments does not justify criterion 1 being dominant in determining the problems correspondents face. On the contrary, more than the collaboration of the Government, these problems are related to the sources, which was criterion 2, as it emerged from the AHP analysis. Martin Dahms states in the interview:

“The role of politics in general is overestimated. Maybe for any correspondent, but more for my role as a correspondent in Spain, we must think that what we do here is to write about Spain, but not about Spanish politics. Obviously, you need the Government, but I do not specifically need government support. I need the same thing that Spanish colleagues need. Sometimes the government should be the best source for certain data and numbers and figures. I had more problems before the Internet because I suddenly needed to call to know these numbers. I always remember a call about the number of murders that had occurred in Spain to the Ministry of the Interior. The answer is ‘We cannot know that’. And who can know if it is not the Ministry of the Interior? Evidently, that type of information, now you find it on the Internet, and on the Government’s own pages. But we have not encountered political obstacles.”

The overuse of the off in Spain is also emphasized by Sandrine Morel:

“The problem sometimes is not that you do not have access to the source, it’s that the source wants to be anonymous. And that is another more serious problem because in your articles it seems that you invent things, and nobody can really know what your source is, he is a critic within the government, if he is a representative of a majority current, or it is a credible source, or with harmful interests behind that you do not know. And this is true. In Spain there is a serious problem that is that, this has become the rule. And to get an information like on is very complicated. This for governments is like that, for institutions it depends.”

Veteran Josto Maffeo in effect refers to the problem of government collaboration and mentions

“The parties and the businessmen... the social strates in general. Each one has his political calculation and at a certain moment they may be interested in not giving the information, and they have every right not to give it. Another thing is that they do not give you a piece of information that has to be public, that’s different. But sometimes it’s not that they are hiding it, it’s simply that the mechanism is cumbersome.”

The problem of access to institutional sources is relevant because, as most research shows, there is a preference of the information professional by traditional or official sources, compared to alternative sources such as social media, since writing from official sources endows the journalist’s work with superior credibility (Westerman; Spence; Vander-Heide, 2014).

Sandrine Morel refers to the heads of the press and the filters of those responsible for communication, whose attitudes are highlighted as a problem, and emerges in coherence with the analysis:

“This is terrible for our work because it forces us to repeat the press releases and official appointments without being able to ask and cross-examine the Secretaries of State in this case, which is often the people to ask when there are specific issues.”

For his part, Aiman Zoubir emphasizes that

“there is a structural problem and lack of maneuverability. In France a director of an outdoor area can grant an interview or participate in a live program, in Spain that is currently unthinkable.”

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4. Conclusions

1. The method of the hierarchical analytical process (AHP), which has been used infrequently in the journalism discipline, is effective in reducing the uncertainties inherent in communication studies with multicriteria issues. This analysis of foreign correspondents confirms that answers given in an interview or in a direct assessment are clarified through this corrective method. The hierarchical model through paired comparisons using the fundamental scale provides optimal results.

2. Although there is a recurrent mention, the loss of status of correspondent agencies (less human and material resources, more multimedia tasks, extended hours, etc.), the journalists who work in them seem to have assumed the changes and do not consider them the main obstacle in the accomplishment of their tasks.

3. The difficulty of accessing the sources appears to be the factor of greatest hindrance to the professional activity of the foreign correspondents analyzed, whose limited number is precisely what justifies the use of the AHP to give them representative value when calibrating the consistency. In Spain, the main problem shown by the journalists included in the panel is not that the Government does not cooperate with the correspondents. This collaboration, as stated in the study, exists, but stops before a generalized barrier such as the brake on access to sources. This barrier is mentioned both within the government and outside it (in companies, institutions, etc.) and can be derived from a political decision (that the president does not grant interviews) but also from an excess of prudence (press officers who do not allow the journalist to connect with sources, sources that declare off the record, etc.). It should be said that even when the correspondents refer to obstacles on the part of the Government source makes it difficult for the journalist to maintain an adequate distance, avoiding a relationship that is too cordial to report rigorously and as closely as possible to an objective viewpoint (Herman; Chomsky, 1988). The concept of “information grants” reminds how entities interested in appearing in the media can provide such resources and services “ready to use”—press releases, seminars, conferences—in order to achieve prominence and indirectly controlling journalistic works (Gandy, 1982). The Cardiff University’s research “A compromised fourth state? UK news journalism, public relations and news sources” shows the weight that materials provided by public relations teams have in journalistic content (Lewis; Williams; Franklin, 2008).

4. The difficulty to access the sources should not be understood as an expression of a sociological singularity, a factor that is the most irrelevant of all those considered. Rather, it responds to a structural motive that emanates from a deficit of democratic culture in the governing system. Hence the abuse of anonymity, contrary to the ethical demands of the profession, or of spokespersons behind which to hide to avoid the abuse of anonymity, contrary to the ethical demands of the profession, or of spokespersons behind which to hide to make direct verbal manifestations of relevant figures difficult for journalists.

5. The value accorded to sources, and in particular to official sources, is consistent with the investigations that reaffirm the role of the journalist in the face of the competition generated by citizen journalism and social media, revealing some resistance of professionals to accept these as informative sources (Martín; Gómez-Nadal, 2016).

6. Due to its relevance and silent negative effect (abundance of off the record), we believe the difficulties encountered by foreign correspondents in Spain, with respect to sources, are sufficiently striking and should be subject to further analysis in the field of communication. If it has traditionally been considered that correspondents have a tendency to consult elite sources—which could lead in some cases to a biased view of the world and a partial or privileged account of the reality of the countries, now that the elite, political or not, could be getting used to the anonymous expression, which would be a detriment to the understanding that citizens have of the events. More extensive investigations are needed to delve into the important issue that emerges in this detailed study.

7. In the investigation it was observed that the correspondents would like more pleasant relations with the sources of the Government. This idea poses a conflict with the basic objective of journalism of control and research of power. A too close relationship between a correspondent and a government source makes it difficult for the journalist to maintain an adequate distance, avoiding a relationship that is too cordial to report rigorously and as closely as possible to an objective viewpoint (Herman; Chomsky, 1988). The concept of “information grants” reminds how entities interested in appearing in the media can provide such resources and services “ready to use”—press releases, seminars, conferences—in order to achieve prominence and indirectly controlling journalistic works (Gandy, 1982). The Cardiff University’s research “A compromised fourth state? UK news journalism, public relations and news sources” shows the weight that materials provided by public relations teams have in journalistic content (Lewis; Williams; Franklin, 2008).


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